

Dear Member of Parliament,

We've sent many, probably too many letters over the past years and while we haven't received many responses, we believe that the voice of startups is important for your work as a decision maker.

We urge you to not consider the copyright reform as exclusively relevant for large platforms and dominating rightsholders and eventually artists. The implications of this reform will have repercussions for Europe's citizens, entrepreneurs and the attractiveness of our economies and societies as a whole.

In the interest of startup founders and their communities please consider these snippets as a reminder and guidance throughout the coming negotiation rounds.

- 1. Text and Data Mining is just another word for machine learning. It's essential for Europe's ambitions to lead in AI. Startups need to innovate on lawfully accessible content. TDM respects all original rights and existing commercial exploitations.**
 - **Make the TDM exception for companies mandatory and lay the groundwork for "AI made in Europe".**

- 2. Platforms hosting "large amounts of works," are not the same as platforms hosting "large amounts of infringing works". The former should not have to bear the cost for building, purchasing or renting expensive filtering tools that make their services unattractive for creatives, small businesses and users.**
 - **To fight infringements, measure infringements. Clarify the scope of 'online content sharing service provider' with a reference to the proportion of unauthorised content.**

- 3. Startup founders in Europe need predictable and actionable guidance on what effective and proportionate mitigation measures are and who decides about them.**
 - **Allow for hash-based notification and stay-down as a effective mitigation measure.**

- 4. The SME exemption works. For some small companies. For tech startups, legal shelter trough EU 2003/361 distracts from global growth. Rather than staying small in order to have legal certainty, startups in the EU should be able grow and comply simultaneously.**
 - **Give legal certainty to startups and scaleups by exempting those who show good faith and takes reasonable mitigation measures.**